

Customer-Focused, Performance-Based Environmental Restoration Solutions

24 Hours: 651/291-0456 * www.baywest.com * info@baywest.com
St. Paul, MN (HQ) * Duluth, MN
Sacramento, CA * Seattle & Spokane, WA * Kalispell, MT * Goldsboro, NC * Cincinnati, OH
Grand Island, NE * Kalamazoo, MI * San Antonio, TX

**GSA Contract #GS-10F-0280V
July 29, 2009 – July 28, 2014**

SIN 899-8, 899-8RC Services Offered:

- ▶ Excavation, Removal, Manifesting, Transportation, Storage, Treatment (on-site & off-site), and/or Disposal of Hazardous Waste
- ▶ Containment, Monitoring, and/or Reduction of Hazardous Waste Sites
- ▶ Preparation, Characterization, Field Investigation, Conservation, and Closure of Sites
- ▶ Ordnance Removal and Support
- ▶ Long-Term Monitoring/Long-Term Operation (LTM/LTO)
- ▶ Environmental Investigation/Assessment
- ▶ Remedial Design/Engineering
- ▶ Remediation/Construction
- ▶ Remedial Process Optimization
- ▶ Deconstruction/Green Construction
- ▶ UXO Construction Support
- ▶ Waste Management

Company Information:

- ▶ Small Business under NAICS 562910
- ▶ DUNS No. 068185925
- ▶ GSA Contract Administration:
Bay West, Inc.
5 Empire Drive, St. Paul, MN 55103
Gene Kuppenbender, CHMM, Vice President
Ph: 651-291-3450 * Cell: 612-597-4287 * Fx: 651-291-0099
genek@baywest.com * www.baywest.com

About Bay West

- ▶ 38 years of experience performing >17,500 projects in 44 states
- ▶ Excellent safety record and outstanding project references and CCASS ratings
- ▶ Effective management controls and systems in place to produce project results, and ability to tailor management & financial reports to clients' needs
- ▶ Extensive knowledge of FARs, FFP, and cost accounting requirements
- ▶ Experience working under all relevant Federal regulators' programs such as RCRA, CERCLA, CWA, CAA, SDWA, and TSCA at sites categorized under DERP, FUDS, AAP, IRP, MMRP, and NCP
- ▶ Entered the environmental marketplace in 1974 and built a response-oriented culture and gained a reputation as a company capable of rapidly mobilizing and implementing cost-effective solutions for its customers.
- ▶ Has the sophistication to perform front- and back-end services and the stability of a business model that has succeeded for 38 years in the environmental industry.

- ▶ Federal government experience since 1982, including:
 - US Army Corps of Engineers (Omaha, Kansas City, Tulsa, Seattle, Mobile, Savannah, St. Paul, Buffalo, Detroit, and Baltimore)
 - US Air Force
 - AFCEE
 - US EPA
 - US Bureau of Reclamation
 - US NAVFAC -SouthDiv
 - US DOT
 - Tinker Air Force Base
 - Federal Aviation Administration
 - US Coast Guard
 - US Air Reserve
 - US Postal Service
 - US DOI, Fish & Wildlife Service
 - USDA Forest Service
 - Air and Army National Guards
 - Veterans Administration
- ▶ Offices in St. Paul, MN (headquarters) and project offices in:
 - Sacramento, CA
 - Kalamazoo, MI
 - Duluth, MN
 - Kalispell, MT
 - Grand Island, NE (Cornhusker Army Ammunition Plant)
 - Cincinnati, OH
 - Goldsboro, NC (Seymour Johnson AFB)
 - Spokane, WA
 - Seattle, WA
 - San Antonio, TX
- ▶ Credit Cards Accepted.

Customer Information

- 1a. **Awarded Special Item Numbers:**
 - SIN 899-8 – Remediation and Reclamation Services
- 1b. **Labor Rates:** Reference attached Labor Rates.
- 1c. **Labor Category Descriptions:** Reference attached descriptions.
2. **Maximum Order:** \$5,000,000
3. **Minimum Order:** \$100
4. **Geographic Coverage (Delivery Area):** Domestic only.
5. **Point(s) of Production:** Bay West, Inc., 5 Empire Drive, St. Paul, MN 55103
6. **Discount from List Prices:** Government net prices (discounts already deducted). See attached labor rates.
7. **Quantity Discounts:** None offered.
8. **Prompt Payment Terms:** Net 30 days.
- 9a. **Acceptance of Government Purchase Cards at or below the Micro-purchase Threshold:** Yes.
- 9b. **Acceptance of Government Purchase Cards above the Micro-purchase Threshold:** Yes.
10. **Foreign Items:** None.
- 11a. **Time of Delivery:** Specified in the Task Order.
- 11b. **Expedited Delivery:** Contact Bay West for information.
- 11c. **Overnight and 2-Day Delivery:** Contact Bay West for information.

- 11d. Urgent Requirements:** Contact Bay West for information.
- 12. F.O.B. Points(s):** Destination.
- 13a. Ordering Address:**
Bay West, Inc.
5 Empire Drive, St. Paul, MN 55103
Attn: Gene Kuppenbender, CHMM, Vice President
Ph: 651-291-3450 * Cell: 612-597-4287 * Fx: 651-291-0099
- 13b. Ordering Procedures:** For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3. Additional ordering information and a sample BPA can be found at the GSA/FSS Schedule homepage (www.gsa.gov). Also see Ordering Instructions below.
- 14. Payment Address:**
Bay West, Inc.
5 Empire Drive, St. Paul, MN 55103
Attn: Gene Kuppenbender, CHMM, Vice President
Ph: 651-291-3450 * Cell: 612-597-4287 * Fx: 651-291-0099
- 15. Warranty Provision:** Bay West's standard commercial warranty.
- 16. Export Packing Charges:** Not applicable.
- 17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level):** Contact Bay West.
- 18. Terms and Conditions of Rental, Maintenance, and Repair:** Not applicable.
- 19. Terms and Conditions of Installation:** Not applicable.
- 20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices:** Not applicable.
- 20a. Terms and Conditions for Any Other Services:** Not applicable.
- 21. List of Service and Distribution Points:** Not applicable.
- 22. List of Participating Dealers:** Not applicable.
- 23. Preventive Maintenance:** Not applicable.
- 24a. Special Attributes:** Not applicable.
- 24b. Section 508 compliance information:** Not applicable.
- 25. Data Universal Numbering System (DUNS) Number:** 06-81-5925
- 26. Central Contractor Registration (CCR) Database:** Bay West, Inc. is registered in the CCR database.

Ordering Instructions

- 1)** Develop a statement of work that details type of services, location, period of performance, schedule of deliverables, and applicable standards and acceptance criteria, and any special requirements.
- 2)** Develop a cost estimate. Determine if your criteria will be low cost or best value.
- 3)** Visit GSA Advantage! Online (www.gsaadvantage.gov) to review available GSA Environmental Services contractors, including Bay West, and steps to take to order the services.
- 4)** Issue a Request for Quote (may include both technical and cost requirements) to at least three of the firms

holding a GSA Environmental Services Contract (see list at www.fss.gsa.gov), and include the Statement of Work and response time to submit the quote.

- 5) Upon receipt of response, determine which contractor represents your criteria (low cost or best value).
- 6) Issue a Task Order to the firm you have selected.

**Bay West Point of Contact
 for Orders and Services:**

Gene Kuppenbender, CHMM
 5 Empire Drive, St. Paul, MN 55103-1867
genek@baywest.com
 direct: 651-291-3450 * cell: 612-597-4287
 24 hours: 800-279-0456

Bay West Labor Rates (Effective July 29, 2009)

GSA Professional Labor Category	Base Period 1	Base Period 2	Base Period 3	Base Period 4	Base Period 5
Project Manager	\$ 96.00	\$ 99.07	\$102.24	\$105.52	\$108.89
Senior Project / Technical Manager	\$108.00	\$111.45	\$115.02	\$118.70	\$122.50
Program Manager / Principal	\$128.00	\$132.09	\$136.32	\$140.68	\$145.18
Site Supervisor	\$ 77.00	\$ 79.46	\$ 82.00	\$ 84.63	\$ 87.34
Superintendent	\$ 86.00	\$ 88.75	\$ 91.59	\$ 94.52	\$ 97.55
Staff Professional I	\$ 63.00	\$ 65.01	\$ 67.10	\$ 69.24	\$ 71.46
Staff Professional II	\$ 77.00	\$ 79.46	\$ 82.00	\$ 84.63	\$ 87.34
Staff Professional III	\$ 92.00	\$ 94.94	\$ 97.98	\$101.12	\$104.35
Field Geologist / Engineer	\$ 67.00	\$ 69.14	\$ 71.36	\$ 73.64	\$ 76.00
Field Technician I	\$ 40.00	\$ 41.28	\$ 42.60	\$ 43.96	\$ 45.37
Field Technician II	\$ 51.00	\$ 52.63	\$ 54.32	\$ 56.05	\$ 57.85
Field Technician III	\$ 60.00	\$ 61.92	\$ 63.90	\$ 65.94	\$ 68.05
UXO Technician I (includes 8% hazard duty differential)	\$ 66.00	\$ 68.11	\$ 70.29	\$ 72.54	\$ 74.86
UXO Technician II (includes 8% hazard duty differential)	\$ 76.00	\$ 78.43	\$ 80.94	\$ 83.53	\$ 86.20
UXO Technician III (includes 8% hazard duty differential)	\$ 86.00	\$ 88.75	\$ 91.59	\$ 94.52	\$ 97.55
UXO QC Supervisor (includes 8% hazard duty differential)	\$ 99.00	\$102.17	\$105.44	\$108.81	\$112.29
UXO Safety Officer (includes 8% hazard duty differential)	\$ 99.00	\$102.17	\$105.44	\$108.81	\$112.29
UXO Senior Supervisor (includes 8% hazard duty differential)	\$ 99.00	\$102.17	\$105.44	\$108.81	\$112.29
Word Processor / Technical editor	\$ 40.00	\$ 41.28	\$ 42.60	\$ 43.96	\$ 45.37

Bay West confirms that the final offered prices for the labor categories subject to the Service Contract Act (SCA) meet or exceed the direct labor rates and fringe benefits in the following wage determination:

 Wage Determination No.: 05-2289
 Revision No.: 8
 Division of Wage Determinations | Date of Last Revision: 6/9/2009
 State(s): Minnesota

Areas: Minnesota COUNTIES OF Benton, Big Stone, Blue Earth, Brown, Chippewa, Cottonwood, Dodge, Douglas, Faribault, Fillmore, Freeborn, Goodhue, Grant, Houston, Jackson, Kandiyohi, Lac Qui Parle, Le Sueur, Lincoln, Lyon, McLeod, Martin, Meeker, Mille Lacs, Morrison, Mower, Murray, Nicollet, Nobles, Olmsted, Pipestone, Pope, Redwood, Renville, Rice, Rock, Sherburne, Sibley, Stearns, Steele, Stevens, Swift, Todd, Traverse, Wabasha, Waseca, Watonwan, Winona, Yellow Medicine

Bay West confirms its understanding that the SCA matrix and narrative below will be incorporated into the contract and on our electronic price catalog.

SERVICE CONTRACT ACT (SCA) MATRIX

SCA Eligible Labor Category	SCA Occupational Code - Title	WD Number
Word Processor/Technical Editor	01613 - Word Processor III	05-2289
Field Technician I	23470 - Laborer	05-2289
Field Technician II	30082 - Engineering Technician II	05-2289
Field Technician III	30090 - Environmental Technician	05-2289
Field Geologist/Engineer	30085 - Engineering Technician V	05-2289
UXO Technician I	30491 - UXO Technician I	05-2289
UXO Technician II	30492 - UXO Technician II	05-2289
UXO Technician III	30493 - UXO Technician III	05-2289

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the SCA labor categories are based on the U.S. Department of Labor Wage Determination Number identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Bay West confirms that the final offered labor category descriptions are as identified on the following pages and will be included as part of the GSA Authorized Pricelist:

Bay West Professional Labor Categories Position Descriptions		
Labor Category	Minimum Education and Experience Requirements	Functional Duties
Wordprocessor / Technical Editor	Minimum Education: - HS Diploma or GED Minimum Exp: 3 yr in general office administration	- Perform word processing, document edit/review, and report assembly
Field Technician I	Minimum Education: - HS Diploma or GED - 40-Hr OSHA Training Minimum Exp: 2 yrs general labor	- Perform general labor for HTRW, environmental, and industrial work, including sampling, monitoring, hazardous materials cleanup, emergency response, etc.
Field Technician II	Minimum Education: - HS Diploma or GED - 40-Hr OSHA Training Minimum Exp: 4 yrs in HTRW investigation and/or remediation	- Perform field work for HTRW, environmental, and industrial work, including sampling, monitoring, hazardous materials cleanup, emergency response, etc.
Field Technician III	Minimum Education: - HS Diploma or GED - 40-Hr OSHA Training Min Yrs Exp: 6 yrs in HTRW investigation and/or remediation	- Perform field work for HTRW, environmental, and industrial work, including sampling, monitoring, hazardous materials cleanup, emergency response, etc. - Conduct characterization, labpacking, manifesting, and shipping coordination of hazardous and non-hazardous waste.
Field Geologist / Engineer	Minimum Education: - BS Degree in applicable discipline (engineering, geology, or environmental science) - 40-Hr OSHA Training Min Yrs Exp: 2 yr in HTRW investigation and/or	- Lead and/or conduct field investigation, including sampling or monitoring at HTRW sites

Bay West Professional Labor Categories Position Descriptions

Labor Category	Minimum Education and Experience Requirements	Functional Duties
	remediation	
Site Supervisor	Minimum Education/Exp: - BS degree and 6 years HTRW experience, or no degree 10 years HTRW experience - 40-Hr OSHA Training - 8-Hr OSHA Supervisor Training	- Supervise on-site implementation of HTRW projects (investigation and/or remediation), including overseeing field crews and subcontractors. - May perform operation and simple maintenance of heavy equipment for HTRW cleanup, including loaders, backhoes, vacuum trucks, etc.
Superintendent	Minimum Education/Exp: - BS degree and 10 years HTRW experience, or no degree and 14 years HTRW experience - 40-Hr OSHA Training - 8-Hr OSHA Supervisor Training - Knowledge of applicable regulations	- Manage HTRW projects (investigation and/or remediation), including overseeing technical and field crews. - Develop and implement project controls, including schedules, QC, and financial monitoring.
Staff Professional I	Minimum Education: - BS Degree in applicable discipline (engineering, geology, or environmental science) - 40-Hr OSHA Training Minimum Yrs Exp: 2 yrs	- Conduct field investigation and remediation at HTRW sites - Assist in developing technical reports, assist in developing and reviewing project documentation.
Staff Professional II	Minimum Education: - BS degree in applicable discipline (engineering, geology, or environmental science) - 40-Hr OSHA Training - Professional registration in respective field - Knowledge of applicable regulations Minimum Yrs Exp: 4 yrs	- Provide technical guidance on HTRW site investigations and remediations - Plan, schedule, and monitor projects - Develop technical reports, develop and review project documentation
Staff Professional III	Minimum Education: - BS Degree in applicable discipline (engineering, geology, or environmental science) - 40-Hr OSHA Training - Professional registration in respective field - Knowledge of applicable regulations Minimum Yrs Exp: 6 yrs	- Provide technical guidance on HTRW site investigations and remediations - Plan, schedule, and monitor projects - Develop technical reports, develop and review project documentation - May manage T&D aspects of HTRW projects, including proper waste profiling, labpacking, manifesting, and shipping activities.
Project Manager	Minimum Education: - BS Degree in applicable discipline (engineering, geology, or environmental science) - Professional registration in respective field - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 8 yrs	- Manage HTRW site investigations and remediations - Plan, schedule, and monitor project implementation and staff/field crews - Develop technical reports and other required project documentation.
Senior Project / Technical Manager	Minimum Education: - MS degree in applicable discipline (engineering, geology, or environmental science) - Professional registration in respective field - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 10 yrs	- Manage larger or more complex HTRW site investigations, remedial designs, and remediations - Plan, schedule, and monitor project implementation and staff/field crews - Develop or assist with technical reports and other required project documentation.
Program Manager/ Principal	Minimum Education: - MS degree in applicable discipline (engineering, geology, or environmental science) - Professional registration in respective field - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 15 yrs	- Manage HTRW contract programs, including project managers, implementation of program controls (QC, contract administration, health & safety, subcontractors) - Provide technical direction for providing best/innovative/cost efficient project solutions and management

Bay West Professional Labor Categories Position Descriptions

Labor Category	Minimum Education and Experience Requirements	Functional Duties
Sr. UXO Supervisor (SUXOS)	Minimum Education/Exp (per DDESB TP 18): - Master EOD USACE Certification - Qualified per DDESB TP 18 for SUXOS, UXOQC, and UXOSO. - USACE Construction Quality Management for Contractors Training - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 10 yrs	- Plan, coordinate, and supervise all explosives operations, including multiple teams performing clearance, surveys, screening, and disposal. - Assist in development of munitions response plans - Implement project controls, including schedule and financial monitoring.
UXO Quality Control Supervisor (UXOQC)	Minimum Education/Exp (per DDESB TP 18): - Master EOD USACE Certification - Qualified per DDESB TP 18 for UXOQC and UXOSO. - USACE Construction Quality Management for Contractors Training - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 10 yrs	- Develop/implement MEC-specific sections of the project QC Plan - Conduct/document QC audits of explosive operations for compliance with established procedures. - Identify, document, report and ensure completion of all corrective actions.
UXO Safety Officer (UXOSO)	Minimum Education/Exp (per DDESB TP 18): - Master EOD USACE Certification - Qualified per DDESB TP 18 for UXOSO. - USACE Construction Quality Management for Contractors Training - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 10 yrs	- Implement Explosive Safety Submission and UXO H&S program - Enforce safety exclusion zones; conduct air monitoring as required - Ensure work is performed per DoD Explosives Safety Board (DDESB) and other applicable regulations
UXO Tech III	Minimum Education/Exp (per DDESB TP 18): - Basic EOD USACE Certification - Qualified per DDESB TP 18 for UXO Tech I, II, III - USACE Construction Quality Management for Contractors Training - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 9 yrs	- Perform demilitarization of MEC and handling of demolition materials. - Prepare required reports & procedures for UXO activities; assist in prep of risk and hazards analyses. - Inspect/certify and/or verify MPPEH as safe or as to the explosive hazard it may present for transfer within the DoD or release from DoD control per current policies and standards.
UXO Tech II	Minimum Education/Exp (per DDESB TP 18): - Basic EOD USACE Certification - Qualified per DDESB TP 18 for UXO Tech I, II - USACE Construction Quality Management for Contractors Training - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 6 years	- Perform demilitarization of MEC and handling of demolition materials. - Perform limited technical supervision of UXO sweep personnel. - Escort personnel who are not directly involved in UXO-related operations (e.g., personnel performing environmental monitoring)
UXO Tech I	Minimum Education/Exp (per DDESB TP 18): - Basic EOD USACE Certification - Qualified per DDESB TP 18 for UXO Tech I - USACE Construction Quality Management for Contractors Training - 40-Hr OSHA Training - Knowledge of applicable regulations Minimum Yrs Exp: 2 yrs	- Perform demilitarization of MEC and handling of demolition materials. - Operate personnel decontamination stations. - Assist in the inspection of Material Potentially Presenting an Explosive Hazard (MPPEH) for the presence of explosive hazards.